

## Commonwealth of Virginia

REQUEST FOR PROPOSAL

**Issue Date:** June 14, 2007

**Issue Title:** **Bedside Glucose Monitoring System**

**Issuing Agency:** Department of Mental Health, Mental Retardation and Substance Abuse Services (DMHMRSAS) - P.O. Box 1797, Richmond, Virginia 23218-1797

**Using Agency and Location Where Work Will Be Performed:** DMHMRSAS Facilities - Statewide

**Period of the Contract:** October 1, 2007 through September 30, 2009.

**Renewals:** Contract may be renewed for five (5) additional periods of one (1) year duration upon mutual agreement between all parties and subject to availability of funding.

**Pre-Proposal Conference:** None Scheduled

Proposals will be received for furnishing services described herein until:

**Tuesday – July 24, 2007 - 3:00 PM EST**

**All inquiries for information shall be directed to:**

<b>Proposal Preparation and General Procedural Queries:</b>	Mike Oprysko 804-786-6562
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<b>Copies of RFP:</b>
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**NOTE:**

Vendors who expect to submit proposals in response to this solicitation are requested to return Form 1 - Intention to Respond via fax to 804-786-3827 no later than close of business on Tuesday – June 26, 2007.

To ensure that all questions receive responses, interested vendors are requested to submit questions via facsimile to 804-786-3827 using the enclosed Form 2 - Fax Back Solicitation Questions to include e-mail address, voice and fax phone numbers by no later than 3:00 pm EST on Tuesday - July 3, 2007. No other questions will be responded to after the July 3, 2007 deadline.

May be obtained at [www.dmhmrzas.virginia.gov](http://www.dmhmrzas.virginia.gov) Click on link to Procurement/Solicitations and then click on link to Solicitations for the Office of Administrative Services and look for solicitation number assigned.

### Proposal Delivery Information

All Proposals shall be addressed: **DMHMRSAS, Office of Administrative Services**. If mailed through the **U.S. Mail**, send directly to **P.O. Box 1797, Richmond, VA 23218-1797**; if sent using **Overnight Express Service, Courier or Hand Delivered** send directly to **Jefferson Building, 1st Floor - Room 108, 1220 Bank Street, Richmond, Virginia, 23219**. Envelopes should be marked with RFP number and opening date and time. It is the contractor's responsibility to assure that proposals are received and logged in by Procurement Operations staff at the location indicated by the date and time above, regardless of the method of delivery. LATE proposals will NOT be accepted under any circumstances. The above page and this signature page must accompany your proposal, with all information supplied and signatures applied as required.

IN COMPLIANCE WITH THE ABOVE REFERENCED REQUEST FOR PROPOSALS AND TO ALL THE CONDITIONS IMPOSED HEREIN, IN FACT OR BY REFERENCE, THE UNDERSIGNED OFFERS AND AGREES TO FURNISH THE SERVICES IN ACCORDANCE WITH THE ATTACHED SIGNED PROPOSAL OR AS MUTUALLY AGREED UPON BY SUBSEQUENT NEGOTIATION.

#### **Offeror Name and Address:**

_____	<b>Date:</b> _____
_____	<b>By:</b> _____ (Official Signature in Ink)
_____	<b>Printed Name:</b> _____
<b>Telephone:</b> _____	<b>Title:</b> _____
<b>FEI/FIN Number:</b> _____	

The following information is requested, but it is not mandatory that it be supplied. Minority status does not influence the award: (**Please Check all that apply**)

<input type="checkbox"/>	Contractor DOES consider his/her firm to be a small, woman or minority owned business.
<input type="checkbox"/>	Contractor does NOT consider his/her firm to be a small, woman or minority owned business.
<input type="checkbox"/>	Contractor IS certified as a small, woman or minority owned business by VA Department of Minority Business Enterprise (DMBE).
<input type="checkbox"/>	DMBE Certification # _____ S W M WS MS (Circle One)
<input type="checkbox"/>	Contractor is NOT certified as a small, woman or minority owned business by VA Department of Minority Business Enterprise.
<input type="checkbox"/>	Contractor is a eVA registered vendor. (Learn about eVA at <a href="http://www.eva.state.va.us">www.eva.state.va.us</a> )
<input type="checkbox"/>	Contractor is NOT a eVA registered vendor.

S = Small Business  
W = Woman Owned  
M = Minority Owned  
WS = Woman Owned with Small Business Certification  
MS = Minority Owned with Small Business Certification

**FORM 1 – INTENTION TO RESPOND**

**RFP #720C-04106-07M**

**No Fax Cover Sheet Is Required**

**FAX BACK:** Your assistance is requested. Please fax back by no later than **June 26, 2007**.

**TO:** Office of Administrative Services - Virginia Department of Mental Health, Mental Retardation and Substance Abuse Services, Richmond, Virginia 23218

**FAX TO:** 804-786-3827

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The organization below (check any that apply):

☐ Intends to prepare and submit a proposal to the above referenced solicitation.

Our contact person will be: \_\_\_\_\_

Contact voice phone number is: \_\_\_\_\_

Contact fax number is: \_\_\_\_\_

Contact e-mail address: \_\_\_\_\_

☐ Does NOT intend to respond to the above referenced solicitation.

☐ Other message: \_\_\_\_\_

Company Name: \_\_\_\_\_

Person Responding: \_\_\_\_\_

Voice Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

**FORM 2- Fax Back Solicitation Questions**

**RFP#720C-04106-07M**

**No Fax Cover Sheet Is Required.**

**FAX BACK:** Questions will be accepted through **July 3, 2007 – 3:00 PM EST**

**TO:** Office of Administrative Services - Virginia Department of Mental Health, Mental Retardation and Substance Abuse Services - Richmond, Virginia 23218

**FAX TO:** 804-786-3827

Please record your question(s) regarding the above referenced solicitation:

Your Company:

Your Name:

Your Voice Phone:

E-Mail:

Fax Phone:

## **1.0 PURPOSE AND BACKGROUND:**

1.1 **PURPOSE:** The purpose of this Request for Proposals (RFP) is to solicit sealed proposals to establish a contract, through competitive negotiations, that provides Bedside Glucose Monitoring Systems, on an F.O.B. destination freight prepaid basis, to selected facilities of the Department of Mental Health, Mental Retardation and Substance Abuse Services (DMHMRSAS). A listing of these facilities and clinics are included in Appendix B of the RFP. Additional DMHMRSAS facilities, Community Services Boards and other agencies and/or political subdivisions of the Commonwealth of Virginia may be added under the terms of this contract. Agencies or political subdivisions may be added or deleted at any time during the period of this contract. Modification of the contract to add or delete agencies and political subdivisions shall be made only by the execution of a written supplemental agreement between the Contracting Agency and the Contractor. This modification shall name the specific agency or political subdivision to be added or deleted.

1.2 **BACKGROUND:** The census of several DMHMRSAS facilities includes a significant number of patients who, in addition to their mental illness or retardation, also have diabetes. These patients must be monitored on a frequent basis to determine the level of glucose in their blood. Because of their mental condition, it is imperative that, in addition to being accurate, the monitoring system to be used should cause the least possible amount of trauma to the patient. Those DMHMRSAS facilities with the highest number of diabetic patients are Central Virginia Training Center, Eastern State Hospital, Hiram W. Davis Medical Center (includes Central State Hospital, and Southside Virginia Training Center), Southern Virginia Mental Health Institute, Western State Hospital and Northern Virginia Mental Health Institute. Information regarding the estimated number of tests performed by these facilities is listed in Appendix B. Other facilities with diabetic patients either own a system or may be consider utilizing the contract that results from this RFP.

It is the policy of the Commonwealth of Virginia to contribute to the establishment, preservation, and strengthening of small businesses and businesses owned by women and minorities and to encourage their participation in State procurement activities. The Commonwealth encourages contractors to provide for the participation of small businesses and businesses owned by women and minorities through partnerships, joint ventures, subcontracts, or other contractual opportunities. Submission of a report of past efforts to utilize the goods and services of such businesses and plans for involvement on this contract are required. By submitting a proposal, offerors certify that all information provided in response to this RFP is true and accurate. Failure to provide information required by this RFP will ultimately result in rejection of the proposal.

## **2.0 SCOPE OF WORK:**

2.1 **GENERAL REQUIREMENTS:** The required system should allow for a small amount of a patient's blood to be utilized to obtain a glucose value. The system reads the glucose level and stores the results to a patient data management system.

2.2 **REQUIRED FEATURES:** The system shall be comprised of a portable unit for bedside testing of glucose with applicable supplies and a data management system to store patient and quality control data and to generate select reports and interface with hospital network. All equipment must be provided with preventive and regular maintenance by the contractor at no additional cost.

2.3 DESIRABLE FEATURES OF SYSTEM: It is desired that the system selected have the following features. Please indicate if the system you offer has or does not have these features.

2.3.1 Sample allows reapplication of sample.

\_\_\_\_\_ System has this feature.

\_\_\_\_\_ System does not have this feature.

2.3.2 Monitor confirms adequate sample volume.

\_\_\_\_\_ System has this feature.

\_\_\_\_\_ System does not have this feature.

2.3.3 Methodology that does not require optics or operator cleaning.

\_\_\_\_\_ System has this feature.

\_\_\_\_\_ System does not have this feature.

2.3.4 Optional automatic data transfer to LIS/HIS.

\_\_\_\_\_ System has this feature.

\_\_\_\_\_ System does not have this feature.

2.3.5 Laser bar code scanner capability.

\_\_\_\_\_ System has this feature.

\_\_\_\_\_ System does not have this feature.

2.3.6 Small sample size.

Indicate minimum required sample size: \_\_\_\_\_

2.3.7 Easy to use.

Indicate procedure for collecting sample and reading and reporting results.

2.4 REQUIRED FEATURES OF INSTRUMENT: The glucose testing instrument shall have the following features. Indicate your compliance with each of these requirements.

2.4.1 Must be portable. \_\_\_\_\_ Yes \_\_\_\_\_ No - State dimensions and weight:

\_\_\_\_\_  
\_\_\_\_\_

2.4.2 Must be battery operated. \_\_\_\_\_ Yes \_\_\_\_\_ No

State battery types, number and average life (number of tests): \_\_\_\_\_

\_\_\_\_\_

2.4.3 Mechanism for Analyst identification. \_\_\_\_\_ Yes \_\_\_\_\_ No - If yes, explain mechanism:

\_\_\_\_\_

2.4.4 Mechanism for patient identification. Explain mechanism: \_\_\_\_\_

\_\_\_\_\_

2.4.5 System allows for individual monitor connectivity to a data management system?

\_\_\_\_\_ Yes \_\_\_\_\_ No

2.4.6 Off-meter dosing. \_\_\_\_\_ Yes \_\_\_\_\_ No

2.4.7 Lock-out features for ID, QC, and/or meter. \_\_\_\_\_ Yes \_\_\_\_\_ No

2.4.8 Must meet CLIA waived test requirements. \_\_\_\_\_ Yes \_\_\_\_\_ No

2.5 DESIRED FEATURES OF INSTRUMENT: It is desired that the testing instrument have the following features. Indicate if your instrument has or does not have these features.

2.5.1 Mechanism to check sample quality. \_\_\_\_\_ Yes \_\_\_\_\_ No

2.5.2 Mechanism to screen and compensate for interference. \_\_\_\_\_ Yes \_\_\_\_\_ No

Describe mechanism: \_\_\_\_\_

2.5.3 Mechanism to check sample quantity. \_\_\_\_\_ Yes \_\_\_\_\_ No

Describe mechanism: \_\_\_\_\_

2.5.4 Hard copy results (print-out). \_\_\_\_\_ Yes \_\_\_\_\_ No

2.5.5 Linearity over broad clinical range. State range: \_\_\_\_\_

2.5.6 Large internal memory. State number of tests that can be stored: \_\_\_\_\_

2.6 DESIRED FEATURES OF SUPPLIES PROVIDED FOR SYSTEM: It is desirable that the supplies provided for the system have the following features. Please indicate the information requested below:

2.6.1 Long shelf life:

2.6.1.1 Strips

How long unopened? \_\_\_\_\_ How long after opened? \_\_\_\_\_

2.6.1.2 Controls

How long unopened? \_\_\_\_\_ How long after opened? \_\_\_\_\_

2.6.2 Calibration verification standards. \_\_\_\_\_ Yes \_\_\_\_\_ No

How long unopened? \_\_\_\_\_ How long after opened? \_\_\_\_\_

2.6.3 Reagent/Controls room temperature storage? \_\_\_\_\_ Yes \_\_\_\_\_ No

If No, what are the storage requirements: \_\_\_\_\_

2.6.4 Mechanism for reagent lot number identification? \_\_\_\_\_ Yes \_\_\_\_\_ No

Explain: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

2.6.5 Mechanism for control lot identification: \_\_\_\_\_ Yes \_\_\_\_\_ No

Explain: \_\_\_\_\_

\_\_\_\_\_

2.6.6 Each strip individually wrapped? \_\_\_\_\_ Yes \_\_\_\_\_ No

2.7 DESIRED MAINTENANCE REQUIREMENTS: The following are desired maintenance features of the proposed system. Please indicate if you are offering these services:

2.7.1 Limited operator cleaning and/or maintenance. State type and frequency of required cleaning and maintenance.

\_\_\_\_\_

2.7.2 Toll free telephone number available 24 hours per day, 7 days per week for trouble shooting? \_\_\_\_\_ Yes. \_\_\_\_\_ No.

2.7.3 Instrument replacement within 24 hours, when needed? \_\_\_\_\_ Yes. \_\_\_\_\_ No.

2.8 DESIRED TRAINING REQUIREMENTS: The following training for laboratory technicians/nursing staff is desired at no cost to the facility. Please indicate if this training will be provided and describe the extent of the training:

2.8.1 On-site training program for day, evening and night shift personnel? \_\_\_\_\_ Yes. \_\_\_\_\_ No.

2.8.2 NCCLS format procedures? \_\_\_\_\_ Yes. \_\_\_\_\_ No.

2.8.3 Supplemental training upon request? \_\_\_\_\_ Yes. \_\_\_\_\_ No.

2.8.4 Certification and competency check lists? \_\_\_\_\_ Yes. \_\_\_\_\_ No.

2.8.5 Indicate specific details of training offered: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

2.9 It is desirable that the contractor accept payment through MasterCard for orders amounting to less than \$5,000. **Please indicate if your company will accept payment through MasterCard.**

\_\_\_\_\_ Payment will be accepted through MasterCard for orders less than \$5,000.

\_\_\_\_\_ Our company will not accept MasterCard payments.



### 3.0 **REPORTING AND DELIVERY REQUIREMENTS:**

**ANNUAL VOLUME REPORT:** The Contractor shall provide, annually or upon request, a report of the purchases of reagents and other materials, by facility. Also, the Contractor shall furnish the Contracting Agency with an annual report broken out by the total dollar volume of purchases and the total number of items ordered under this contract at each facility laboratory.

### 4.0 **QUALIFICATIONS OF THE PROVIDER**

DMHMRSAS may make such reasonable investigations as deemed proper and necessary to determine the ability of the Offeror to provide the goods and service. The Offeror shall furnish DMHMRSAS all such information and data for this purpose as may be requested. DMHMRSAS further reserves the right to reject any proposal if the evidence submitted by, or investigation of, such Offeror fails to satisfy DMHMRSAS that such Offeror is properly qualified to carry out the obligations of the contract and to complete the work contemplated.

### 5.0 **PROPOSAL PREPARATION AND SUBMISSION REQUIREMENTS:**

#### 5.1 **GENERAL INSTRUCTIONS:**

5.1.1 **RFP Response:** In order to be considered for selection, offerors must submit a complete response to this RFP. One (1) **original** and seven (7) **copies** of each proposal must be submitted to the issuing agency. No other distribution of the proposal shall be made by the offeror.

#### 5.1.2 **Proposal Preparation**

5.1.2.1 Proposal shall be signed by an authorized representation of the offeror. All information requested should be submitted. Failure to submit all information requested may result in the purchasing agency requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by the purchasing agency. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.

5.1.2.2 Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.

5.1.2.3 Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents that cross-references the RFP requirements. Information that the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination for consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.

- 5.1.2.4 As used in this RFP, the terms “must”, “shall”, “should” and “may” identify the criticality of the requirements. “Must” and “shall” identify requirements whose absence will have a major negative impact on the suitability of the proposed solution. Items labeled as “should” or “may” are highly desirable, although their absence will not have a large impact and would be useful, but are not necessary. Depending on the overall response to the RFP, some individual “must” and “shall” items may not be fully satisfied, but it is the intent to satisfy most, if not all, “must” and “shall” requirements. The inability of an Offeror to satisfy a “must” or “shall” requirement does not automatically remove that Offeror from consideration; however, it may seriously affect the overall rating of the Offeror’s proposal.
- 5.1.2.5 Each copy of the proposal should be bound or contained in a single volume where practical. All documentation submitted with the proposal should be contained in that single volume.
- 5.1.2.6 Ownership of all data, materials, and documentation originated and prepared for the Commonwealth pursuant to the RFP shall belong exclusively to the Commonwealth and be subject to public inspection in accordance with the *Virginia Freedom of Information Act*. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the *Virginia Freedom of Information Act*; however, the offeror must invoke the protections of Section 2.2-4342F of the *Code of Virginia*, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable and will result in rejection of the proposal.
- 5.1.2.7 All information requested by this RFP on the ownership, utilization and planned involvement of small businesses, women-owned businesses and minority-owned businesses must be submitted. If an offeror fails to submit all information requested, the purchasing agency may require prompt submission of missing information after the receipt of vendor proposals.
- 5.1.3 Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to the Contracting Agency. This provides an opportunity for the offeror to clarify or elaborate on the proposal. This is a fact finding and explanation session only and does not include negotiation. The issuing agency will schedule the time and location of these presentations. Oral presentations are an option of the Contracting Agency and may or may not be conducted.

5.2 **SPECIFIC REQUIREMENTS OF PROPOSAL:** Proposals should be as thorough and detailed as possible so that the Purchasing Agency evaluation team may properly evaluate your capabilities to provide the required services. Offerors are required to submit the following items as a complete proposal:

5.2.1 A detailed narrative of Offeror's experience and approach in providing the goods and services described herein. Include information on how to obtain all supplies, reagents and controls (excluding lancets, cotton balls, band aids, etc.) for the system. Can these items be ordered direct from the Contactor or must they be order from a distributor?

5.2.2 Technical information on the system and response to questions regarding desired features.

5.2.3 Detailed cost proposal including any cost reductions that may be result from additional volume.

5.2.4 Description of service and training that is offered.

## 6.0 **EVALUATION AND AWARD CRITERIA**

6.1 **EVALUATION:** Proposals shall be evaluated by the Contracting Agency using the following criteria:

6.1.1 Qualifications and experience of Offeror in providing the services.

6.1.2 Offeror's ability to meet the desired characteristics (including training) as stated for the equipment and supplies and to provide a state-of-the-art system that will result in efficiencies and cost savings.

6.1.3 Offeror's ability to provide the desired level of maintenance within the desired time frame.

6.1.4 Cost: Indicate the pricing and discount structure.

6.1.5 Small Business Subcontracting Plan.

6.2 **AWARD:** Selection shall be made of two or more Offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors above. Negotiations shall be conducted with the Offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each Offeror so selected, the agency shall select the Offeror(s) which, in its sole opinion, has made the best proposal, and shall award the contract to that Offeror. The agency may cancel this Request for Proposals or reject proposals at any time prior to an award, and is not required to furnish a statement of the reason why a particular proposal was not deemed to be the most advantageous. (*Code of Virginia § 2.2-4395D*) Should the DMHMRSAS determine in writing and in its sole discretion that only one Offeror is fully qualified, or that one Offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that Offeror. The award document will be a contract incorporating by reference all the requirements, terms, and conditions of the solicitation and the Contractor's proposal as negotiated.

## 7.0 **GENERAL TERMS AND CONDITIONS**

- 7.1 **Vendor's Manual:** This solicitation is subject to the provisions of the Commonwealth of Virginia *Vendor's Manual* and any revisions thereto, which are hereby incorporated into this contract in their entirety, except as noted below. The procedure for filing contractual claims is in Section 7.19 of the *Vendors Manual*. A copy of the manual is normally available for review at the purchasing office and is accessible on the Internet at [www.dgs.state.va.us/dps](http://www.dgs.state.va.us/dps) under manuals. The appeals procedures set forth in the DMHMRSAS **Departmental Instruction 810 (ADM) 07**; are applicable to these contractual services. A copy of this Departmental Instruction is available for review in the offices of the DMHMRSAS.
- 7.2 **Applicable Law and Courts:** This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The agency and the contractor are encouraged to resolve any issues in controversy arising from the award of the contract or any contractual dispute using Alternative Dispute Resolution (ADR) procedures (*Code of Virginia*, § 2.2-4366). ADR procedures are described in Chapter 9 of the *Vendor's Manual*. The contractor shall comply with applicable federal, state and local laws and regulations.
- 7.3 **Anti-Discrimination:** By submitting their proposals, Offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and § 2.2-4311 of the *Virginia Public Procurement Act (VPPA)*. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia*, § 2.2-4343.1E).  
In every contract over \$10,000 the provisions in 1. and 2. below apply:
1. During the performance of this contract, the contractor agrees as follows:
    - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
    - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
    - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
  2. The contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

- 7.4 **Ethics in Public Contracting:** By submitting their proposals, all Offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other Offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.
- 7.5 **Immigration Reform and Control Act of 1986:** By submitting their proposals, the Offerors certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.
- 7.6 **Debarment Status:** By submitting their proposal, all Offerors certify that they are not currently debarred from submitting proposals on contracts by any agency of the Commonwealth of Virginia, nor are they an agent of any person or entity that is currently debarred from submitting proposals on contracts by any agency of the Commonwealth of Virginia.
- 7.7 **Antitrust:** By entering into a contract, the Offeror conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said contract.
- 7.8 **Mandatory Use of State Form and Terms and Conditions:** Failure to submit a proposal on the official state form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.
- 7.9 **Clarification of Terms:** If any prospective Offeror has questions about the specifications or other solicitation documents, the prospective Offeror should contact the contract officer whose name appears on the face of the solicitation, no later than five days before the due date. Any revisions to the solicitation will be made only by addendum issued by the contract officer.
- 7.10 **Payment:**
1. To Prime Contractor:
    - a. Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
    - b. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.

- c. All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the contractor at the contract price, regardless of which public agency is being billed.
  - d. The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
  - e. **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (*Code of Virginia*, § 2.2-4363).
2. To Subcontractors:
- a. A contractor awarded a contract under this solicitation is hereby obligated:
    - (1) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
    - (2) To notify the agency and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.
  - b. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.
3. Each prime contractor who wins an award in which provision of a SWAM procurement plan is a condition to the award, shall deliver to the contracting agency on or before request for final payment, evidence and certification of compliance (subject only to insubstantial shortfalls and to shortfalls arising from subcontractor default) with the SWAM procurement plan. Final payment under the contract in question may be withheld until such certification is delivered and, if necessary, confirmed by the agency, or other appropriate penalties may be assessed in lieu of withholding such payment.

- 7.11 **Precedence of Terms:** Paragraphs 8.1 through 8.11 of these General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.
- 7.12 **Qualifications of Offerors:** The DMHMRSAS may make such reasonable investigations as deemed proper and necessary to determine the ability of the Offeror to perform the work and the Offeror shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect Offeror's physical plant prior to award to satisfy questions regarding the Offeror's capabilities. The Commonwealth further reserves the right to reject any proposal if the evidence submitted by or investigations of such Offeror fails to satisfy the Commonwealth that such Offeror is properly qualified to carry out the obligations of the contract and to complete the work contemplated herein.
- 7.13 **Testing and Inspection:** The DMHMRSAS reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.
- 7.14 **Assignment of Contract:** A contract shall not be assignable by the contractor in whole or in part without the written consent of the Commonwealth.
- 7.15 **Changes to the Contract:** Changes can be made to the Contract in any one of the following ways:
1. The parties may agree in writing to modify the scope of the contract. Any increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
  2. DMHMRSAS may order changes within the general scope of the contract at any time by written notice to the Contractor. Changes within the scope of the contract include, but are not limited to things such as scope of services to be provided, reporting requirements or cost of services. The Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give the DMHMRSAS a credit for any savings. Said compensation shall be determined by one of the following methods:
    - a. By mutual agreement between the parties in writing; or
    - b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the Contractor accounts for the number of units of work performed, subject to the DMHMRSAS's right to audit the Contractor's records and/or to determine the correct number of units independently; or
    - c. By ordering the Contractor to proceed with the work and to keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present the DMHMRSAS with all vouchers and records of expenses incurred and savings realized. The DMHMRSAS shall have the right to audit the records of the Contractor, as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the DMHMRSAS within thirty (30) days from the date of receipt of the written order from the DMHMRSAS. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the

procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia's *Vendor's Manual*. Neither the existence of a claim or a dispute resolution process, litigation or any other provision of this contract shall excuse the Contractor from promptly complying with the changes ordered by the DMHMRSAS or with the performance of the contract generally.

- 7.16 **Default:** In case of failure to deliver good or services in accordance with the contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.
- 7.17 **Taxes:** Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.
- 7.18 **Transportation and Packaging:** By submitting their proposals, all Offerors certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
- 7.19 **Insurance:** By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the following insurance coverages at the time the contract is awarded. For construction contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §§ 2.2-4332 and 65.2-800 et seq. of the *Code of Virginia*.

The Offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

#### INSURANCE COVERAGES AND LIMITS REQUIRED:

1. Worker's Compensation - Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include employer. Contractors who fail to notify the Commonwealth of increases in the number of employees that change workers' compensation requirements under the *Code of Virginia* during the course of the contract shall be in noncompliance with the contract.
2. Employers Liability - \$100,000.
3. Commercial General Liability - \$1,000,000 per occurrence single limit. Commercial General Liability is to include bodily injury, personal injury and advertising injury, products and completed operations coverage. The Commonwealth of Virginia must be named as an additional named insured and so endorsed on the policy.
4. Automobile Liability - \$1,000,000 – per occurrence.



7.20 **Announcement of Award:** Upon the award or the announcement of the decision to award a contract over \$50,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the DGS/DPS eVA web site ([www.eva.state.va.us](http://www.eva.state.va.us)) for a minimum of 10 days. In addition, the purchasing agency will publicly post such notice on the DMHMRSAS Website using the following link: <http://www.dmhmrzas.virginia.gov/adm-RFPsAwards.htm>

7.21 **Drug Free Workplace:** During the performance of this contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

7.22 **Nondiscrimination of Contractors:** An Offeror shall not be discriminated against in the award of this contract because of race, religion, color, sex, national origin, age, or disability or against faith-based organizations. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

7.23 **eVA Business-To-Government Vendor Registration:** The eVA Internet electronic procurement solution, web site portal [www.eVA.state.va.gov](http://www.eVA.state.va.gov), streamlines and automates government purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service. All bidders or Offerors must register in eVA; failure to register will result in the bid/proposal being rejected.

- a. eVA Basic Vendor Registration Service: \$25 Annual Registration Fee plus the appropriate order Transaction Fee specified below. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, electronic bidding and the ability to research historical procurement data available in the eVA purchase transaction data warehouse.
- b. eVA Premium Vendor Registration Service: \$25 Annual Fee plus the appropriate order Transaction Fee specified below. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax notification of solicitations and amendments.
- c. For orders issued prior to August 16, 2006, the Vendor Transaction Fee is 1% capped at a maximum of \$500 per order.

d. For orders issued August 16, 2006 and after, the Vendor Transaction Fee is:

- (i) DMBE-certified Small Business: 1%, capped at \$500 per order.
- (ii) Businesses that are not DMBE-certified Small Businesses: 1%, capped at \$1,500 per order.

## 8.0 **SPECIAL TERMS AND CONDITIONS**

- 8.1 **Advertising:** In the event a contract is awarded for supplies, equipment, or services resulting from this proposal, no indication of such sales or services to the hospitals or laboratories will be used in product literature or advertising. The Contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.
- 8.2 **Audit:** The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. The agency, its authorized agents, and/or State auditors shall have full access to and the right to examine any of said materials during said period.
- 8.3 **Availability of Funds:** It is understood and agreed between the parties herein that the agency shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
- 8.4 **Prevailing Laws:** All services provided by Contractor pursuant to this agreement shall be performed to the satisfaction of the Agency, and in accord with all applicable federal, state and local law, ordinance, rules and regulations. Contractor shall not receive payment for work found by the Agency to be unsatisfactory, or performed in violation of federal, state or local law, ordinance, rule or regulation.
- 8.5 **Obligation of Offeror:** By submitting a proposal, the Offeror covenants and agrees that he has satisfied himself, from his own investigation of the conditions to be met, that he fully understands his obligation and that he will not make any claim for, or have right to cancellation or relief from the contract because of any misunderstanding or lack of information.
- 8.6 **Cancellation of Contract:** The purchasing agency reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- 8.7 **Renewal of Contract:** Any contract that results from this solicitation may be renewed by the Commonwealth for five (5) successive one-year periods under the terms and conditions of the original contract except as stated in 1. and 2. below. Price increases may be negotiated only at the time of renewal. Written notice of the Commonwealth's intention to renew shall be given approximately 120 days prior to the expiration dated of each contract period.
1. If the Commonwealth elects to exercise the option to renew the contract for an additional one-year period, the contract prices for the additional period shall not exceed the contract prices of the original contract increased/decreased by more than the percentage increase/decrease of the Consumer Price Index for all Urban Consumers (CPI-U) U.S. city average, by expenditure category and commodity and service group (Table 1.) Unadjusted percent change of the Medical Care expenditure Category for the latest twelve (12) period for which statistics are available.

2. If during subsequent renewal periods, the Commonwealth elects to exercise the option to renew the contract, the contract prices for the subsequent renewal periods shall not exceed the contracts prices of the previous renewal period increased/decreased by more than the percentage increase/decrease of the Consumer Price Index for all –Urban Consumers (CPI-U) U.S. city average, by expenditure category and commodity and service group (Table 1.) Unadjusted percent change of the Medical Care Expenditure Category for the latest twelve (12) month period for which statistics are available.

8.8 **Identification of Proposal Envelope:** The signed proposal should be returned in a separate envelope or package, sealed and identified as follows:

From: \_\_\_\_\_  
Name of Offeror Due Date Time  
  
\_\_\_\_\_  
Street or Box Number RFP No.  
  
\_\_\_\_\_  
City, State, Zip Code RFP Title  
  
Name of Contract/Purchase Officer \_\_\_\_\_

The envelope should be addressed as directed on Page 1 of the solicitation.

If a proposal not contained in the special envelope or utilizing the enclosed mailing label is mailed, the Offeror takes the risk that the envelope, even if marked as described above, may be inadvertently opened and the information compromised which may cause the proposal to be disqualified. Proposals may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other Proposals should be placed in the envelope.

- 8.9 **Small Business Subcontracting and Evidence of Compliance:** Where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such subcontracting opportunities to small businesses. This shall include DMBE-certified women-owned and minority-owned businesses when they have received DMBE small business certification. If small business subcontractors are used, the prime contractor agrees to report the use of small business subcontractors, on a quarterly basis, by providing the purchasing office at a minimum the following information: name of small business, phone number, total dollar amount subcontracted, category type (small, small women-owned, small minority-owned, women-owned, or minority-owned), and type of product/service provided (See Attachment A).
- 8.10 **Subcontracts:** No portion of the work shall be subcontracted without prior consent of the purchasing agency. In the event that the Contractor desires to subcontract some part of the work specified herein, the Contractor shall furnish the purchasing agency the names, qualifications and experience of their proposed subcontractors. The Contractor shall, however, remain fully liable and responsible for the work to be done by his subcontractor(s) and shall assure compliance with all requirements of the contract.

- 8.11 **Prime Contractor Responsibilities:** The contractor shall be responsible for completely supervising and directing the work under this contract and all subcontractors that he/she may utilize, using his/her best skill and attention. Subcontractors who perform work under this contract shall be responsible to the prime contractor. The contractor agrees that he/she is fully responsible for the acts and omissions of his subcontractors and of persons employed by them as he/she is for the acts and omissions of his/her own employees.
- 8.12 **Authorized Users:** Additional state agencies, institutions and/or other public bodies may be added or deleted to receive the goods or services resulting from this solicitation. The addition or deletion of authorized users shall be made only by written modification to the contract. Such modification shall name the specific agency added or deleted and the effective date.
- 8.13 **Quantities:** Quantities set forth in this solicitation are estimates only, and the Contractor shall supply at prices quoted the actual quantities as ordered, regardless of whether such total quantities are more or less than those shown.
- 8.14 **Method of Payment:** The Contractor shall be paid on the basis of invoices submitted at the beginning of each month following the month services were rendered. Payment shall be a fixed monthly amount or determined according to a schedule of actual services rendered, as mutually agreed in subsequent negotiation.
- 8.15 **Criminal History:** The Purchasing Agency reserves the right to restrict activities required to provide the services only to those persons who are without criminal conviction. This restriction shall not relieve the Contractor of any requirements herein. Upon request of the Purchasing Agency, the Contractor shall obtain a criminal history background check on any person, employee or subcontractor used for the delivery of services herein. The Purchasing Agency may, in its sole decision, determine that an individual possessing a criminal conviction poses no risk or threat to the Purchasing Agency, its employees or clients, and may waive this restriction on a case-by-case basis.
- 8.16 **Confidentiality and Records:** The Contractor assures that information and data obtained as to personal facts and circumstances related to Purchasing Agency patients will be collected and held confidential, during and following the term of this agreement, and will not be divulged without the individual's and the Purchasing Agency's written consent and then only in strict accordance with prevailing laws. The Contractor shall hold all information provided by the Purchasing Agency as proprietary and confidential, and shall make no unauthorized reproduction or distribution of such material, in the event it is identified as Governor's Working Documents, Attorney-Client Privileged, related to procurement and contracting processes, or is otherwise exempt from Code of Virginia, Freedom of Information statutes. Upon termination of this agreement and/or within 30 days of receipt of final payment for services, all materials and information in the possession of the contractor, including patient medical and legal records, shall be restored or provided to the purchasing agency and electronic information and data in possession of the contractor shall be provided to the purchasing agency in digital form upon media designated by the purchasing agency and will be expunged from equipment and systems retained by the Contractor.

#### 8.17 **Compliance with Health Insurance Portability and Accountability Act of 1996 (HIPAA):**

Except as otherwise limited, contractor may use or disclose protected health information (PHI) to perform functions, activities, or services for, or on behalf of, the DMHMRSAS, as specified in this RFP. In performance of any contract as a result of an award of this RFP, Contractor agrees to:

- Not use or further disclose protected health information (PHI) other than as permitted or required by the terms of this contract or as required by law;
- Use appropriate safeguards to prevent use or disclosure of PHI other than as permitted by this contract;
- Report to the DMHMRSAS any use or disclosure of PHI not provided for by this Contract (Agreement) of which it becomes aware;
- Impose the same requirements and restrictions contained in this contract (amendment) on its subcontractors and agents to whom contractor provides PHI received from, or created or received by the contractor on behalf of the DMHMRSAS;
- Provide access to PHI contained in a Designated Record Set to the DMHMRSAS, in the time and manner designated by the DMHMRSAS, or at the request of the DMHMRSAS, to an individual in order to meet the requirements of 45 CFR 164.524.
- Make available PHI for amendment and incorporate any amendments to PHI in its records at the request of the DMHMRSAS;
- Document and provide to DMHMRSAS information relating to disclosures of PHI as required for the DMHMRSAS to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR 164.528;
- Make its internal practices, books, and records relating to use and disclosure of PHI received from, or created or received by the contractor on behalf of the DMHMRSAS, available to the Secretary of the U.S. Department of Health and Human Services for the purposes of determining compliance with 45 CFR Parts 160 and 164, subparts A and E;
- Implement administrative, physical and technical safeguards that reasonably and appropriately protect the confidentiality, integrity and availability of electronic Protected Health Information that it creates, receives, maintains or transmits on behalf of DMHMRSAS as required by the HIPAA Security Rule, 45 C.F.R. Parts 160, 162, and 164.
- Ensure that any agent, including a subcontractor, to whom it provides electronic Protected Health Information agrees to implement reasonable and appropriate safeguards to protect it.
- Report to DMHMRSAS any security incident of which it becomes aware.
- At termination of the contract, if feasible, return or destroy all PHI received from, or created or received by the Contractor on behalf of the DMHMRSAS contractor still maintains in any form and retain no copies of such information or, if such return or destruction is not feasible, extend the protections of the contract to the information and limit further uses and disclosures to those purposes that make the return or destruction of the information infeasible.

Contractor may use and disclose PHI received from the DMHMRSAS, if necessary, to carry out its legal responsibilities and for the proper management and administration of its business. Contractor may disclose PHI for such purposes if the disclosure is required by law, or if contractor obtains reasonable assurances from the person to whom the PHI is disclosed that it will be held confidentially, that is will be used or further disclosed only as required by law or for the purpose for which it was disclosed to the person, and that the person will notify the contractor of any instances of which it is aware in which the confidentiality of the information has been breached.

- 8.17 **Contract Management and Administration:** A primary contract manager will be appointed by the Contracting Agency who will be responsible for monitoring and evaluating the day to day activities and performance of services of the resulting contract. The contract manager may authorize minor changes to the scope and delivery of services that are not considered substantive and which do not modify in any material fashion the scope, quality or quantity of services. Only the contracting officer of the Contracting Agency may authorize changes, increases or additions to billable services under the resulting contract.
- 8.18 **Contractual Disputes:** Contractual claims, whether for money or other relief, shall be submitted in writing no later than sixty (60) days after final payment. Written notice of the Contractor's intention to file such claim shall be given at the time of the occurrence or beginning of the work upon which the claim is based. The contract may require submission of an invoice for final payment within a certain time after completion and acceptance of the work. Pendency of claims shall not delay payment amounts agreed due in the final payment.

The claim shall be filed with the Administrative Services Director setting forth the factual basis for the claim. The Administrative Services Director shall review the claim and notify the Contractor of the decision by certified mail within fifteen (15) days of receipt. The notification shall set forth the reasons for the decision and inform the Contractor that they may request a review of the decision by the Commissioner by filing such request within ten (10) days of receipt of the initial decision. The Commissioner may convene a panel to advise on a decision. The Commissioner shall render a final decision setting forth the reasons for the decisions within thirty (30) days of receipt of the request for review.

The Contractor may not institute legal action prior to receipt of the Commissioner's decision on the claim as provided in § 2.2-4364 of the *Code of Virginia*, unless the Commissioner fails to render the decision within thirty (30) days of receipt of the claim.

Failure of the Administrative Services Director or Commissioner to render a decision within the time frames specified shall not have the effect of affirming or denying the claim, but shall only permit the Contractor to proceed to the next step in the process. (§ 2.2-4363 of the *Code of Virginia*).

- 8.19 **Expansion of Target:** Throughout the original contract and any subsequent renewal, the contract resulting from this solicitation may be modified, upon mutual agreement between the Contractor and the DMHMRSAS Office of Administrative Services, to include the short term and/or long term provision of the services of other healthcare professionals.
- 8.20 **Authorities:** Nothing in this agreement shall be construed as authority for either party to make commitments which will bind the other party beyond the Scope of Work contained herein. Furthermore, the Contractor shall not assign, sublet, or subcontract any work related to this agreement or any interest he/she/it may have herein without the express written consent of the Contracting Agency, except as specified herein.

- 8.21 **Nondiscrimination of Contractors:** A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.
- 8.22 **eVA Business-To-Government Contracts:** The eVA Internet electronic procurement solution, web site portal [www.eva.state.va.us](http://www.eva.state.va.us) , streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Failure to comply with the requirements in a. and b. below will be just cause for the Commonwealth to reject your offer or terminate this contract for default.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following:

- a. Submit a fully executed American Management Systems, Inc., (AMS) Trading Partner Agreement, a copy of which can be accessed and downloaded from [www.eva.state.va.us](http://www.eva.state.va.us). AMS is the Commonwealth's service provider to implement and host the eVA e-procurement solution.
- b. Provide an electronic catalog (price list) for items awarded under a term contract. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from [www.eva.state.va.us](http://www.eva.state.va.us).

## 9.0 PRICING QUOTATION

Offerors shall provide pricing quotes for the following:

- 9.1 Price per 100 strips - \$ \_\_\_\_\_
- 9.2 Price per monitor (if not included in the cost of the strips) - \$ \_\_\_\_\_
- 9.3 Price per control set - \$ \_\_\_\_\_
- 9.4 Price per calibration verification (linearity) set - \$ \_\_\_\_\_
- 9.5 Price per Data Management/Connectivity - \$ \_\_\_\_\_  
(See Attachment B for specific facilities that desire connectivity.)
- 9.6 Other costs (Attach separate sheet, if needed): \_\_\_\_\_

**ATTACHMENTS TO RFP 720C-04106-07M**  
**Bedside Glucose Monitoring System**

ATTACHMENT A – Contractor's Report on Subcontracting.

ATTACHMENT B – Contractor Data Sheet

ATTACHMENT C – Estimated Annual Usage by Facility.



**ATTACHMENT A – RFP #720C-04106-07M**

**CONTRACTOR'S REPORT ON SUBCONTRACTING**

CONTRACT NUMBER: \_\_\_\_\_ for \_\_\_\_\_ (Service or Commodity)

The following dollar amount of goods or services were obtained from subcontractors who are considered to be minority-owned businesses (M); women-owned businesses (W); small businesses (S); woman-owned with small business certification (WS) or minority-owned with small business certification (MS); during the past calendar quarter for work or products directly traceable to the fulfillment of: of the above-stated contract.

<b>Name of Subcontractor</b>	<b>Type: S, W, M, WS or MS</b>	<b>Subcontractor's Phone Number</b>	<b>Services/Products Provided</b>	<b>Dollar Amount Spent</b>
			A) Total this page	
			B) Total from additional pgs.	
			C) Total Dollars (A&B)	
			D) Total Quarterly Value of Contract	

**Note #1:** This report must be submitted to the purchasing agency within 15 days after the end of each contract calendar quarter.

**Note #2:** The definitions of reportable subcontractors are as follows:

- Minority-owned Business (M) – Any business concern that is at least 51 percent owned by a minority individual or individuals who are U.S. citizens and who also control and operate it.
- Women-owned Business (W) – Any business concern that is a least 51 percent owned by a non-ethnic woman (a minority woman is considered as a minority) who is a U.S. citizen and who also control and operate it.
- Small Business (S) – A corporation, partnership, sole proprietorship or other legal entity formed for the purpose of making a profit, which is independently owned and operated, and has fewer than 100 employees or less than \$1,000,000 in annual gross receipts.

**ATTACHMENT B – RFP #720C-04106-07M**  
**CONTRACTOR DATA SHEET - To Be Completed By Offeror**

1. QUALIFICATIONS OF OFFEROR: The Offeror must have the capability and capacity in all respects in order to fully satisfy all of the contractual requirements.
2. YEARS IN BUSINESS: Indicate the length of time you have been in business providing this type of service: \_\_\_\_years\_\_\_\_months.
3. REFERENCES: Indicate below a listing of at least four (4) facilities in which the proposed system is in use. Include the name and address of the person the agency has your permission to contact.

Client Name	Dates of Service	Address	Person to Contact	Phone

4. Offeror name, phone number and State and date of incorporation. If not a corporation, state the type of business organization, names and addresses of owners, address and phone number of principal place of business, date business began and State in which organized.
5. Include an audited financial statement with your proposal indicating the general financial health of the firm. This can include: (1) Annual stock report of a publicly traded firm; (2) Dun and Bradstreet credit rating number; and/or (3) Moody's Investment Service Bond Rating and/or Standard & Poors Bond Rating if there is any publicly held debt.
- 4 Are you a subsidiary firm: \_\_\_\_YES \_\_\_\_NO. If yes, list the name and location of your parent affiliation:  
\_\_\_\_\_
7. Include list of personnel who will be directly involved in installation, implementation, training or any other phase of this project. Indicate their experience with CMMS installations.
8. Name and title of firm's official to whom further communication should be directed:  
\_\_\_\_\_

I certify the accuracy of this information.

Signed: \_\_\_\_\_

Title: \_\_\_\_\_

**ATTACHMENT C – RFP #720C-04106-07M  
ESTIMATED ANNUAL USAGE BY FACILITY**

<u>FACILITY</u>	<u>TEST STRIPS USED</u>	<u>CONTROLS USED</u>	<u>NUMBER OF MONITORS</u>	<u>DOCKING STATIONS</u>
Eastern State Hospital Williamsburg, Virginia <b>(Connectivity Desired)</b>	49,200	75 Sets (High & Low) Run controls every 24 hours.	19	10
Hiram W. Davis Medical Center Petersburg, Virginia <b>(Connectivity Desired)</b>	30,000	100 Sets (High & Low)	24	8
Northern Virginia Mental Health Institute, Falls Church, Virginia <b>(Connectivity Desired)</b>	7,200	50 Sets (High & Low)	6	1
Southern Virginia Mental Health Institute, Danville, Virginia <b>(Connectivity Desired)</b>	9,600	25 Sets (High & Low)	5	1
Southwestern Virginia Mental Health Institute, Marion, Virginia <b>(Connectivity Desired)</b>	26,400	50 Sets (High & Low)	8	8
Western State Hospital Staunton, Virginia <b>(Connectivity Desired)</b>	24,000	125 Sets (High & Low)	15	14
<b>TOTALS</b>	<b>146,400</b>	<b>425</b>	<b>77</b>	<b>42</b>